

Rick Kingston PharmD

President, Regulatory and Scientific Affairs & Sr. Clinical Toxicologist

SafetyCall International, P.L.L.C.

Adverse Event Call Center

&

Clinical Professor of Pharmacy

College of Pharmacy, University of Minnesota

## DIETARY SUPPLEMENT ADVERSE EVENT REPORTING: AVOIDING FDA AND HEALTH CANADA AE CITATIONS

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# TOPICS FOR TODAY

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1. FDA's new focus on enforcement and expectations for compliance
2. US vs. Canadian regulations: compare/contrast and methods of integration within a single PMS system
3. Review of recent FDA 483 warning letters involving AE violations
4. "Best Practices" regarding AE documentation, management, and regulatory reporting
5. "Best Practices" regarding evaluating and analysis of your own adverse event experience

# SOME OF FDA'S EXPECTATIONS

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- ✘ Labels that meet 403(y)
- ✘ SOP's for AERs and product complaints & related documents/records
- ✘ Training of those that handle AERs
- ✘ How does the firm obtain follow-up?
- ✘ Has the firm ever sent SAERs to FDA? Have you ever received an AER?
- ✘ Does the firm monitor indirect sources of information on AERs? (e.g. social media, news)
- ✘ How does the firm apply medical judgment for those reports they chose not to submit?
- ✘ How are calls & mailed AERs routed if a 24-hr line isn't available?

# POST-MARKET SURVEILLANCE/IN-MARKET SUPPORT VS. REGULATORY REPORTING

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## + Post Market Surveillance

- × The **processes** whereby manufactures, regulators, health professionals, the public at large, and others monitor the performance and experience related to a given products life-cycle in the open market.

## + Regulatory Reporting

- × The prescriptive and *transparent* methods related to submitting AE reports as a surrogate measure of post-market surveillance effectiveness (no language in AE law requires analysis of findings)

# ADVERSE EVENT REPORTING VS. POST-MARKET SURVEILLANCE

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## Adverse Event Reporting:

- + Meeting the Letter of the Law
- × Prescriptive process of:



# ADVERSE EVENT REPORTING VS. POST-MARKET SURVEILLANCE

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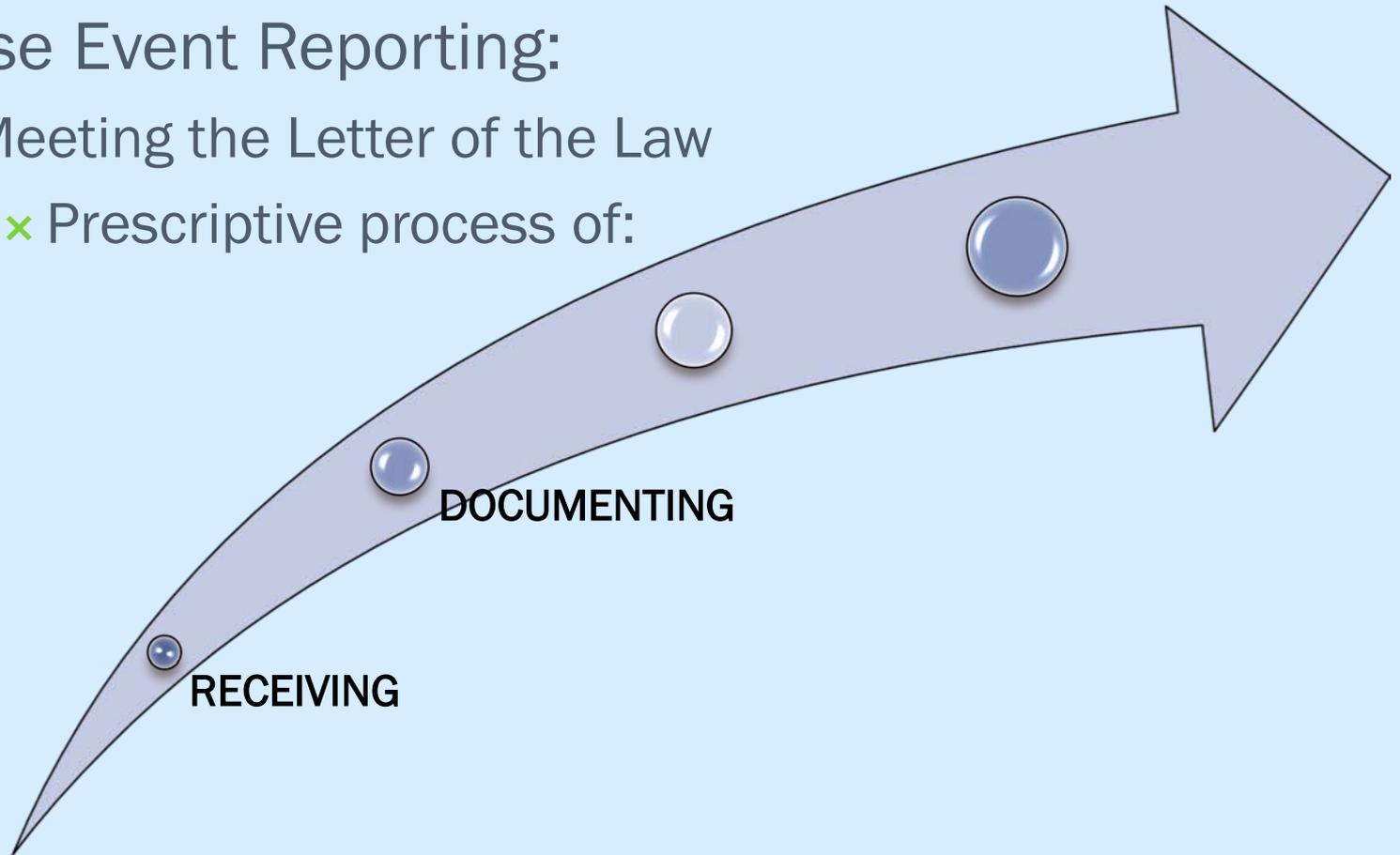


# ADVERSE EVENT REPORTING VS. POST-MARKET SURVEILLANCE

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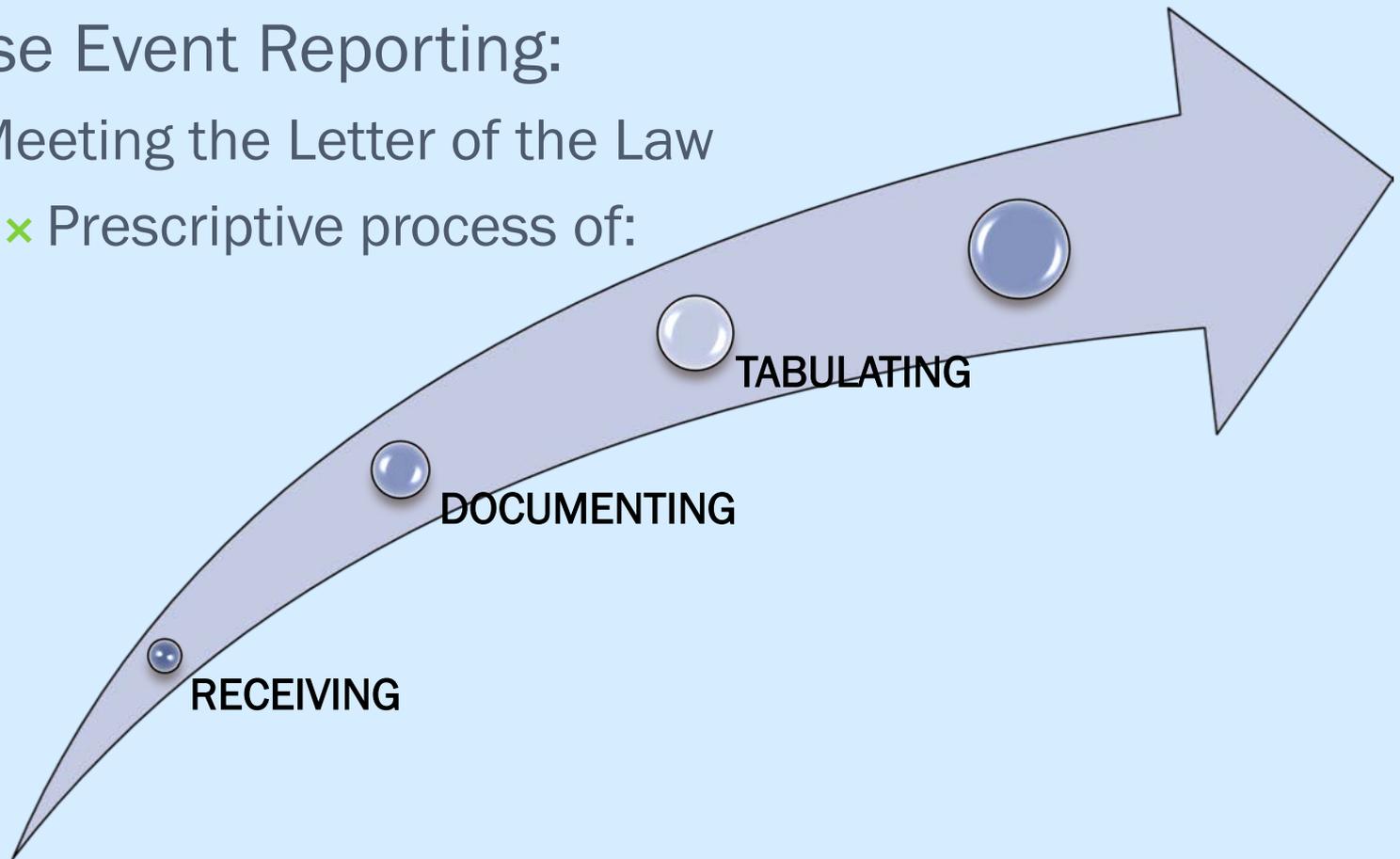


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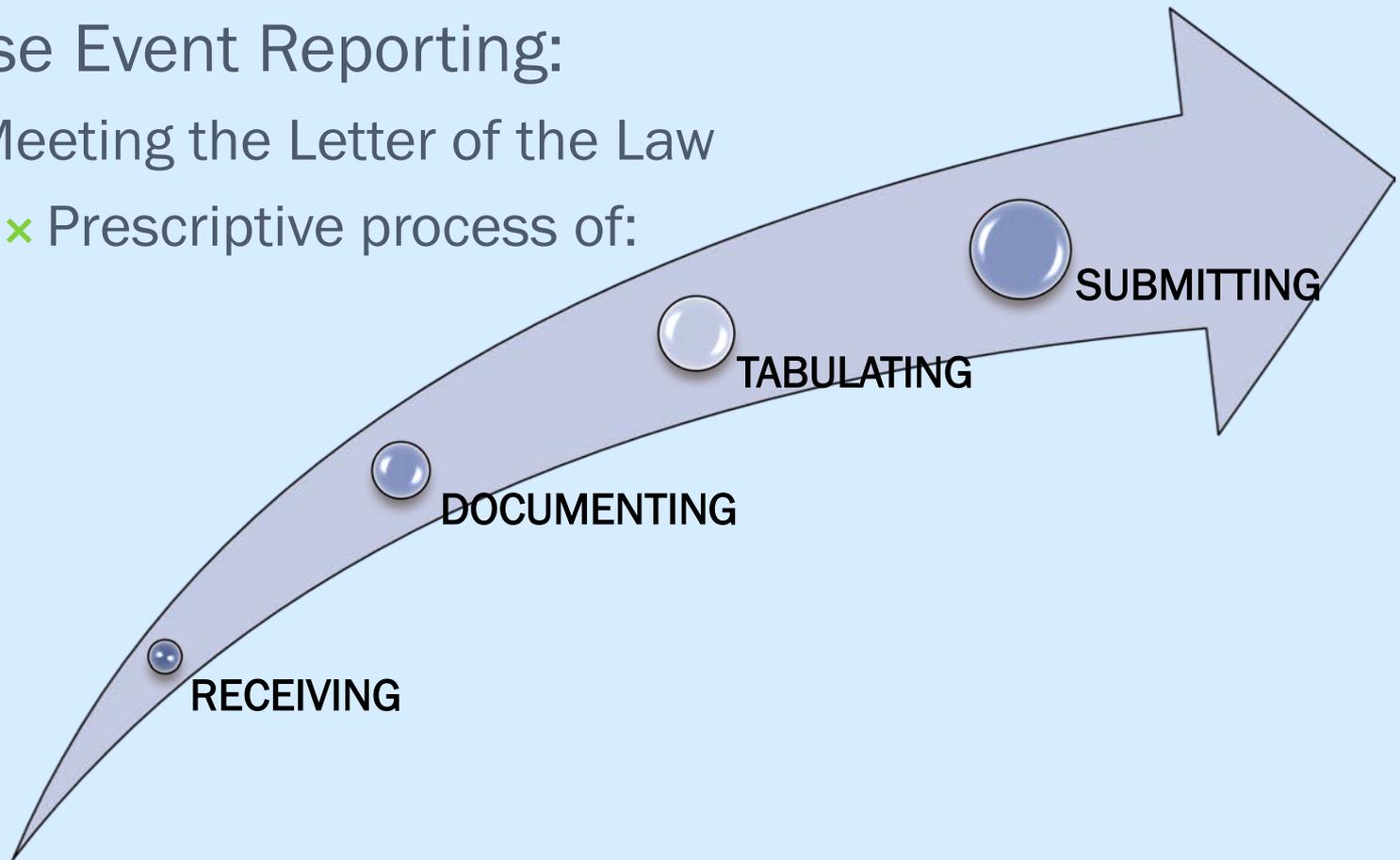


# ADVERSE EVENT REPORTING VS. POST-MARKET SURVEILLANCE

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## Adverse Event Reporting:

- + Meeting the Letter of the Law
- × Prescriptive process of:





UNITED STATES FOOD AND DRUG  
ADMINISTRATION

# Dietary Supplement Mandatory AE Reporting

# “DIETARY SUPPLEMENT AND NONPRESCRIPTION DRUG CONSUMER PROTECTION ACT”

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- ✘ General Provisions and associated Implementation  
“Nuances” for US FDA regulations and  
Enforcement
  - + Who has to report?
  - + What has to be collected, recorded and archived?
  - + What has to be reported?
  - + When does it have to be reported?
  - + What happens if you don't report it?

# GENERAL PROVISIONS: WHO HAS TO REPORT

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## ✘ Reporting entities:

- + The Manufacturer, Packer, Distributor whose name appears on the label
- + Retailers may send AER's "upstream" to manufacturers or packers

# GENERAL PROVISIONS: DATA COLLECTION VS. REPORTING

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- ✘ Data Collection and maintenance of records:
  - + “The responsible person shall maintain records related to *each* report of an adverse event...”
  - ✘ AER’s Defined:
    - “any health-related event associated with the use of a dietary supplement that is adverse”

# COLLECTION PROCESS

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- ✘ Minimum information for incident to be reportable:
  - + an identifiable patient;
  - + an identifiable reporter;
  - + a suspect product; and
  - + an adverse experience or fatal outcome suspected to be due to a product that has been used.

# GENERAL PROVISIONS: WHAT TO REPORT

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- ✘ Any “serious adverse event” which is defined as an adverse health consequence that results in any of the following:
  - + Death
  - + A *life-threatening* experience
  - + Inpatient hospitalization
  - + A persistent or significant disability or incapacity; or
  - + A congenital anomaly or birth defect; or
  - + An incident that, “requires, based on **reasonable medical judgment**, a medical or surgical intervention to prevent an outcome described above”

# GENERAL PROVISIONS: REPORTING PROCESS

- ✘ Each applicable event is reported on a standard FDA 3500a Form
  - + <http://www.fda.gov/Safety/MedWatch/HowToReport/DownloadForms/default.htm>
- ✘ The responsible person shall maintain records related to *each* report of an adverse event (serious or non-serious) received by the responsible person for a **period of 6 years**.
  - + Including raw data and any correspondence relating to the adverse event??
  - + If a manufacturer fails to establish/maintain records, make reports, FDA may issue violations, levy fines and label a product as misbranded and/or unsafe.

**MEDWATCH**

FORM FDA 3500A (10/05)

Page 1 of 2

MDR Report # 734
UF/Importer Report #
FDA Use Only

A. PATIENT INFORMATION			
1. Patient Identifier DS	2. Age at Time of Event: or 23 Year(s) Date of Birth:	3. Sex <input type="checkbox"/> Female <input checked="" type="checkbox"/> Male	4. Weight UNK lbs or UNK kgs

B. ADVERSE EVENT OR PRODUCT PROBLEM	
1. <input checked="" type="checkbox"/> Adverse Event and/or <input type="checkbox"/> Product Problem (e.g., defects/malfunctions) (Check all that apply)	
2. Outcomes Attributed to Adverse Event (Check all that apply)	
<input type="checkbox"/> Death: (mm/dd/yyyy) <input type="checkbox"/> Disability or Permanent Damage <input type="checkbox"/> Life-threatening <input type="checkbox"/> Congenital Anomaly/Birth Defect <input type="checkbox"/> Hospitalization - initial or prolonged <input checked="" type="checkbox"/> Other Serious (Important Medical Events) <input type="checkbox"/> Required Intervention to Prevent Permanent Impairment/Damage (Devices)	
3. Date of Event (mm/dd/yyyy) 10/14/2004	4. Date of This Report (mm/dd/yyyy) 10/14/2004

5. Describe Event or Problem  
Patient reports that he recently started to use the product last night for first time. He slept badly, but took another dose this am with 2 cups of coffee. He has taken a total of 8 capsules over the past 24 hours. He had recently worked out at his local Gym. When he returned home, approximately 2 hrs later, he reports that he developed 'heart palpitations', dizziness, and nausea. Sx have been persisting x 30 min. He was instructed to go to the ER immediately.

Follow-up on Oct 15, 2004  
Spoke with physician caring for this patient. Patient presented to their hospital ER last evening with complaints of dizziness, nausea, and vomiting. His body temperature was 102.1, and his physical exam suggested dehydration. His BP was 95/50 on presentation, and his HR was 144. EKG showed frequent runs of supraventricular tachycardia. Patient was immediately treated with IV fluids. His SVTs were treated with three bolus doses of adenosine. SVTs resolved within 1 hours of presentation. The patient was admitted to their coronary care unit for overnight observation, and discharged this morning following the complete resolution of all of his symptoms.

It was determined that the patient was taking this supplement with another thermogenic weightloss supplement resulting in his intake of 2000 mg caffeine over a 12 hour period prior to his presentation. The patient had also been working out heavily in a gym that was not air conditioned.

6. Relevant Tests/Laboratory Data, Including Dates EKG showed supraventricular tachycardia
7. Other Relevant History, Including Preexisting Medical Conditions (e.g., allergies, mce, pregnancy, smoking and alcohol use, hepatic/renal dysfunction, etc.) healthy

C. SUSPECT PRODUCT(S)		
1. Name (Give labeled strength & manufacturer)		
#1 Guarana Lean		
#2 Body Thermofuel		
2. Dose, Frequency & Route Used		3. Therapy Dates (If unknown, give duration from/to (or best estimate))
#1 2 Capsules orally X1		#1 10/13/2004 to 10/14/2004
#2 6 tablets over 12 hour period		#2 10/13/2007 to 10/14/2007
4. Diagnosis for Use (Indication)		5. Event Abated After Use Stopped or Dose Reduced?
#1 NA		#1 <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Doesn't Apply
#2 NA		#2 <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Doesn't Apply
6. Lot #	7. Exp. Date	8. Event Reappeared After Reintroduction?
#1 2TAB6	#1 11/2007	#1 <input type="checkbox"/> Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> Doesn't Apply
#2 UNK	#2 UNK	#2 <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Doesn't Apply
9. NDCs or Unique ID		
#1 41000-08896		
10. Concomitant Medical Products and Therapy Dates (Exclude treatment of event)		
NI		

D. SUSPECT MEDICAL DEVICE		
1. Brand Name		
2. Common Device Name		
3. Manufacturer Name, City and State		
4. Model #	Lot #	5. Operator of Device
Catalog #	Expiration Date (mm/dd/yyyy)	<input type="checkbox"/> Health Professional
Serial #	Other #	<input type="checkbox"/> Lay User/Patient
		<input type="checkbox"/> Other:
6. If Implanted, Give Date (mm/dd/yyyy)	7. If Explanted, Give Date (mm/dd/yyyy)	
8. Is this a Single-use Device that was Reprocessed and Reused on a Patient? <input type="checkbox"/> Yes <input type="checkbox"/> No		
9. If Yes to Item No. 8, Enter Name and Address of Reprocessor		
10. Device Available for Evaluation? (Do not send to FDA) <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Returned to Manufacturer on: (mm/dd/yyyy)		
11. Concomitant Medical Products and Therapy Dates (Exclude treatment of event)		

E. INITIAL REPORTER			
1. Name and Address		Phone # 612-200-2000	
Dr. Roger Moore			
General Hospital Minneapolis, MN 55118			
2. Health Professional?	3. Occupation	4. Initial Reporter Also Sent Report to FDA	
<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Physician	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Unk.	

PLEASE TYPE OR USE BLACK INK

# MEDWATCH

FORM FDA 3500A (10/05) (continued)

Page 2 of 2

FDA USE ONLY

## F. FOR USE BY USER FACILITY/IMPORTER (Devices Only)

1. Check One <input type="checkbox"/> User Facility <input type="checkbox"/> Importer		2. UFI/Importer Report Number	
3. User Facility or Importer Name/Address			
4. Contact Person		5. Phone Number	
6. Date User Facility or Importer Became Aware of Event (mm/dd/yyyy)		7. Type of Report <input type="checkbox"/> Initial <input type="checkbox"/> Follow-up # _____	
8. Date of This Report (mm/dd/yyyy)		9. Approximate Age of Device	
10. Event Problem Codes (Refer to coding manual)			
Patient Code _____ - _____ - _____		Device Code _____ - _____ - _____	
11. Report Sent to FDA? <input type="checkbox"/> Yes (mm/dd/yyyy) <input type="checkbox"/> No		12. Location Where Event Occurred <input type="checkbox"/> Hospital <input type="checkbox"/> Outpatient Diagnostic Facility <input type="checkbox"/> Home <input type="checkbox"/> Ambulatory Surgical Facility <input type="checkbox"/> Nursing Home <input type="checkbox"/> Outpatient Treatment Facility <input type="checkbox"/> Other: _____ (Specify)	
13. Report Sent to Manufacturer? <input type="checkbox"/> Yes (mm/dd/yyyy) <input type="checkbox"/> No		14. Manufacturer Name/Address	

## G. ALL MANUFACTURERS

1. Contact Office - Name/Address (and Manufacturing Site for Devices)		2. Phone Number	
Jane Doe Company X 1000 Langdon Rd Baltimore, MD 08223		201-111-2222	
4. Date Received by Manufacturer (mm/dd/yyyy)		3. Report Source (Check all that apply)	
10/14/2004		<input type="checkbox"/> Foreign <input type="checkbox"/> Study <input type="checkbox"/> Literature <input type="checkbox"/> Consumer <input checked="" type="checkbox"/> Health Professional <input type="checkbox"/> User Facility <input type="checkbox"/> Company Representative <input type="checkbox"/> Distributor <input type="checkbox"/> Other: _____	
6. If IND, Give Protocol #		5. (A)NDA # _____ IND # _____ STN # _____ PMA/510(k) # _____ Combination Product <input type="checkbox"/> Yes Pre-1938 <input type="checkbox"/> Yes OTC Product <input type="checkbox"/> Yes	
7. Type of Report (Check all that apply)		8. Adverse Event Term(s)	
<input type="checkbox"/> 6-day <input type="checkbox"/> 30-day <input type="checkbox"/> 7-day <input type="checkbox"/> Periodic <input type="checkbox"/> 10-day <input checked="" type="checkbox"/> Initial <input checked="" type="checkbox"/> 15-day <input type="checkbox"/> Follow-up # _____		734	

## H. DEVICE MANUFACTURERS ONLY

1. Type of Reportable Event <input type="checkbox"/> Death <input type="checkbox"/> Serious Injury <input type="checkbox"/> Malfunction <input type="checkbox"/> Other: _____		2. If Follow-up, What Type? <input type="checkbox"/> Correction <input type="checkbox"/> Additional Information <input type="checkbox"/> Response to FDA Request <input type="checkbox"/> Device Evaluation	
3. Device Evaluated by Manufacturer? <input type="checkbox"/> Not Returned to Manufacturer <input type="checkbox"/> Yes <input type="checkbox"/> Evaluation Summary Attached <input type="checkbox"/> No (Attach page to explain why not) or provide code: _____		4. Device Manufacture Date (mm/yyyy)	
6. Evaluation Codes (Refer to coding manual)		5. Labeled for Single Use? <input type="checkbox"/> Yes <input type="checkbox"/> No	
Method _____ - _____ - _____ - _____		Results _____ - _____ - _____ - _____	
Conclusions _____ - _____ - _____ - _____		7. If Remedial Action Initiated, Check Type <input type="checkbox"/> Recall <input type="checkbox"/> Notification <input type="checkbox"/> Repair <input type="checkbox"/> Inspection <input type="checkbox"/> Replace <input type="checkbox"/> Patient Monitoring <input type="checkbox"/> Relabeling <input type="checkbox"/> Modification/Adjustment <input type="checkbox"/> Other: _____	
8. Usage of Device <input type="checkbox"/> Initial Use of Device <input type="checkbox"/> Reuse <input type="checkbox"/> Unknown		9. If action reported to FDA under 21 USC 360(f), list correction/removal reporting number:	
10. <input type="checkbox"/> Additional Manufacturer Narrative and / or 11. <input type="checkbox"/> Corrected Data			

The public reporting burden for this collection of information has been estimated to average 66 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to:

Department of Health and Human Services  
Food and Drug Administration - MedWatch  
10903 New Hampshire Avenue  
Building 22, Mail Stop 4447  
Silver Spring, MD 20993-0002

OMB Statement:  
"An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number."

Please DO NOT RETURN this form to this address.

# GENERAL PROVISIONS: PENALTIES

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## × Penalties:

- + Clear deviations such as failure to submit AE reports, inaccurate information, incomplete disclosure of available information, lack of written procedures or failing to adhere to reporting requirements will result in manufacturer penalties.

The penalties can include, but are not limited to, product seizure, injunction, and/or civil/criminal penalties.



**HEALTH CANADA**

## Natural Health Products AE Reporting



# CANADA VIGILANCE PROGRAM

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- Spontaneous Adverse Reaction Monitoring Program and Database, exists since 1965
- Reporting is *voluntary* for the general population, but is *mandatory* for Market Authorization Holders (MAH) as required by Canada's *Food and Drugs Act* and by the *Natural Health Products Regulations* (for NHPs)



# ADVERSE REACTION REPORTING: DATA REQUIREMENTS

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## Minimum Data Requirements

- ✘ Both ***voluntary*** and ***mandatory*** AR reporting:
  1. Identifiable patient
  2. Description of the adverse reaction
  3. Suspected health product(s)
  4. Identifiable reporter



# AR REPORTING TO THE CANADA VIGILANCE PROGRAM

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## VOLUNTARY REPORTING

- × Consumers and health professionals (medical doctors, naturopathic doctors, nurses, pharmacists) are encouraged to report ARs to health products, including NHPs
- × There are 3 ways to report an adverse reaction:
  - + Online
    - × <https://webprod4.hc-sc.gc.ca/medeffect-medeffet/index-eng.jsp>
  - + Completing a form (hard copy)
    - × Fax or mail
  - + Phone



# AR REPORTING TO THE CANADA VIGILANCE PROGRAM

## MANDATORY AR REPORTING BY NHP MAHS

### *Natural Health Products Regulations*

#### Reaction Reporting (Section 24)

24.(1) A licensee shall provide the Minister with

- (a) a case report for each serious adverse reaction to the natural health product that occurs inside Canada, within **15 days** after the day on which the licensee becomes aware of the reaction; and
- (b) a case report for each serious unexpected adverse reaction to the natural health product that occurs inside **or outside** Canada, within **15 days** after the day on which the licensee becomes aware of the reaction.



# MANDATORY AR REPORTING BY NHP MAHS

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## *Natural Health Products Regulations*

### Definitions Related to AR Reporting

- “adverse reaction”: a noxious and unintended response to a natural health product that occurs at any dose used or tested for the diagnosis, treatment or prevention of a disease or for modifying an organic function



# MANDATORY AR REPORTING BY NHP MAHS

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## *Natural Health Products Regulations*

Definitions Related to AR Reporting (cont'd)

- “serious adverse reaction”: a noxious and unintended response to a natural health product that occurs at any dose and that requires in-patient hospitalization or a prolongation of existing hospitalization, that causes congenital malformation, that results in persistent or significant disability or incapacity, that is life threatening or that results in death
- “serious unexpected adverse reaction”: a serious adverse reaction that is not identified in nature, severity or frequency in the risk information set out on the label of the natural health product



# MANDATORY AR REPORTING BY NHP MAHS

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## *Natural Health Products Regulations*

Reaction Reporting (Section 24)

24. (2) A licensee who sells a natural health product shall annually prepare and maintain a summary report that contains a concise and critical analysis of

- (a) all adverse reactions to the natural health product that have occurred inside Canada; and
- (b) all reactions for which a case report is required to be provided under subsection (1), that have occurred
  - (i) during the previous 12 months, and
  - (ii) at a dose used or tested for the diagnosis, treatment or prevention of a disease or for modifying organic functions in humans.



# ANNUAL SUMMARY REPORTS: GENERAL PRINCIPLES

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- ✘ If a particular safety issue is detected,
    - + Health Canada may request the Annual Summary Report for a NHP
    - + Must be submitted within **30 calendar days**
  - ✘ It is expected that MAH will notify Health Canada if a safety issue is detected during preparation of the Annual Summary Report
  - ✘ Records should be maintained on site (25 years), and made readily accessible
  - ✘ MAH should **be aware** of any case reports that may not be directly reported to them:
    - + ARs published in the literature
    - + ARs submitted directly to Health Canada
    - + MAH should request line listings from Health Canada or obtain via the Canada Vigilance Adverse Reaction Online Database
- ✘ <http://www.hc-sc.gc.ca/dhp-mps/medeff/databasdon/index-eng.php>



# MANDATORY AR REPORTING - WHAT TO SUBMIT?

Types of Reactions	Expedited Case Report (15 days)	Annual Summary Report
<b>Domestic Reactions</b> <i>(inside Canada)</i> <ul style="list-style-type: none"><li>• Serious</li><li>• Serious unexpected</li><li>• Non-serious</li><li>• Non-serious unexpected</li></ul>	Yes Yes No No	Yes Yes Yes Yes
<b>Foreign Reactions</b> <i>(outside Canada)</i> <ul style="list-style-type: none"><li>• Serious</li><li>• Serious unexpected</li><li>• Non-serious</li><li>• Non-serious unexpected</li></ul>	No Yes No No	As needed Yes As needed As needed



# AER REPORTING (US/CANADA)

## “TASK LIST TO ESTABLISH AER COMPLIANCE”

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Establishing an in-house approach to post market surveillance:

1. Establish comprehensive SOP's for all aspects of your surveillance and reporting system, and train all company employees regarding the SOP's
2. Implement specific SOP's regarding Privacy (vs. HIPAA)
3. Design a database to manage collected reports
4. Design an “intake system” (internal or external) including SOP's for triage of calls/incidents to appropriate and designated staff
5. Implement system to manage and document all incoming incidents from all methods of consumer communication (email, mail, phone calls, and *social media*)



# AER REPORTING

## “TASK LIST TO ESTABLISH AER COMPLIANCE”

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Establishing an in-house approach to post market surveillance:

5. Insure that all “expedited reports” are filed within the 15day (Calendar/Business) reporting period
  
6. Data analysis and assessment for internal/external needs (mandatory in Canada, expected in the US)
  - × Incident investigation and signal detection
  - × Trending/Benchmarking
  - × Monitoring for Quality Issues and r/o of product incidents signaling manufacturing breaches
  - × Safety Profiling
  - × Applying a DENOMINATOR perspective for incident normalization

# AVOIDABLE CITATIONS

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But I reported all those  
allegations of my  
product causing arms  
to spontaneously fall  
off!!!



U.S. Food and Drug Administration

Protecting and Promoting Your Health

[Home](#) [Inspections, Compliance, Enforcement, and Criminal Investigations](#) [Enforcement Actions](#) [Warning Letters](#)

## Inspections, Compliance, Enforcement, and Criminal Investigations

### Mushroom Wisdom, Inc. 10/18/12

3. A qualified person from your firm did not investigate any product complaint that involves a possible failure of a dietary supplement to meet any of its specifications, or any other requirements of this part, including those specifications and other requirements that, if not met, may result in a risk of illness or injury, as required by 21 CFR 111.560(a)(2). For example:
  - AER #1009 – in October 2011, a consumer reported an allergic reaction to Super Cordyceps, Lot #090009. Your firm's report indicated that Lot #090009 was not from any of your batches within the past month and no further investigation was documented. However, upon review of your firm's released batches, Super Cordyceps, Lot #090009 was released on 10/25/2010 by your firm and has an expiration date of 09/2013.
  - AER #1008- a customer reported on 06/01/2011 that her husband's blood pressure increased when taking Amyloban 3399. Your firm did not document any further investigation or findings.
  - AER #1005- a customer reported on 07/12/2010 that her tongue was burned when she took Super Lion's Mane. Your firm did not document any further investigation or findings.

# CORPORATE POST-MARKET SURVEILLANCE TOP 10 “BEST PRACTICE” SAFETY STEPS

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1. Developing a “sensitive system” and Normalized Incidence Rates
2. Determining acceptable ranges and actionable variations
3. Determining expected events based on toxicology and product design
4. Identifying predictable events and their expected incidence rates

# CORPORATE POST-MARKET SURVEILLANCE

## TOP 10 “BEST PRACTICE” SAFETY STEPS

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5. Incident integrity scoring (Consider that most consumer health care product events are spontaneously reported vs. clinical trial generated)
6. Identifying trends in low scoring unexpected events and considering potential relationship to product issues ie. “Sentinel Events” [Note: Dr. Fabricant comment re: hypothesis generation]
7. Identifying “Background Noise” or events occurring simultaneously but unrelated to product use

# CORPORATE POST-MARKET SURVEILLANCE

## TOP 10 “BEST PRACTICE” SAFETY STEPS

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8. For suspected “Sentinel” events or for deviations in expected incidence rates do individual incidents represent:
  - a) Quality Control issues/Contamination
    - i. Before leaving the plant
    - ii. After leaving the plant
  - b) Direct but predictable or previously recognized adverse effects based on inherent toxicology/pharmacology of the product or an ingredient
    - i. Dose dependent
    - ii. Dose independent (idiosyncratic)

# CORPORATE POST-MARKET SURVEILLANCE

## TOP 10 “BEST PRACTICE” SAFETY STEPS

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- c) Direct but previously unrecognized adverse effect of the product or an ingredient:
  - i. Idiosyncratic, unpredictable in occurrence but predictably occurring at a low incidence rate within the population
  - ii. Long Term effects secondary to chronicity of use (eg. New soy research)
  
- d) Interaction related event involving use of the product and:
  - i. Other Drug, Supplement, or ingredient within the same product
  - ii. Disease
  - iii. Food
  - iv. Environment
  - v. Biologic (gene expression)
  - vi. OTHER CONSUMER PRODUCT CONCOMMITANTLY BEING USED
  - vii. Old Botanical or new use botanical
  
- e) Counterfeit Product

# CORPORATE POST-MARKET SURVEILLANCE TOP 10 “BEST PRACTICE” SAFETY STEPS

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9. Are reported effects in any given category preventable?
  
10. Can reported effects in any given category be prevented, managed and/or mitigated through:
  - a. Disclosure
  - b. Education
  - c. Reformulation
  - d. New manufacturing process (change in solvents)
  - e. New product design (multi-ingredient review)
  - f. Dosage adjustment
  - g. Market withdrawal or recall

# “BEST PRACTICE” COMPANIES

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- + Examples of “Best Practice” approaches to Post Market Surveillance:
  - × Insure Accessibility
  - × Assign professional staff
  - × Engage outside credible 3<sup>rd</sup> party oversight of findings
  - × Establish a dedicated database vs. AE data in multiple databases
  - × Establish a feedback loop for GMP analytical review of suspect products identified in AE experience deviations
  - × Conduct a trending analysis with both their domestic and foreign experience
  
- × ACT ON RESULTS

# ***SUPPLEMENT SAFETY SURVEILLANCE***

## ***CONNECTING THE DOTS:***

***“Did use of the product cause, or contribute to, the reported or observed adverse effects”***

***INCLUDES EFFORTS OF MANUFACTURERS, REGULATORS, HEALTH PROFESSIONALS, RESEARCHERS, **INSURANCE CARRIERS, PRODUCT LIABILITY EXPERTS*****

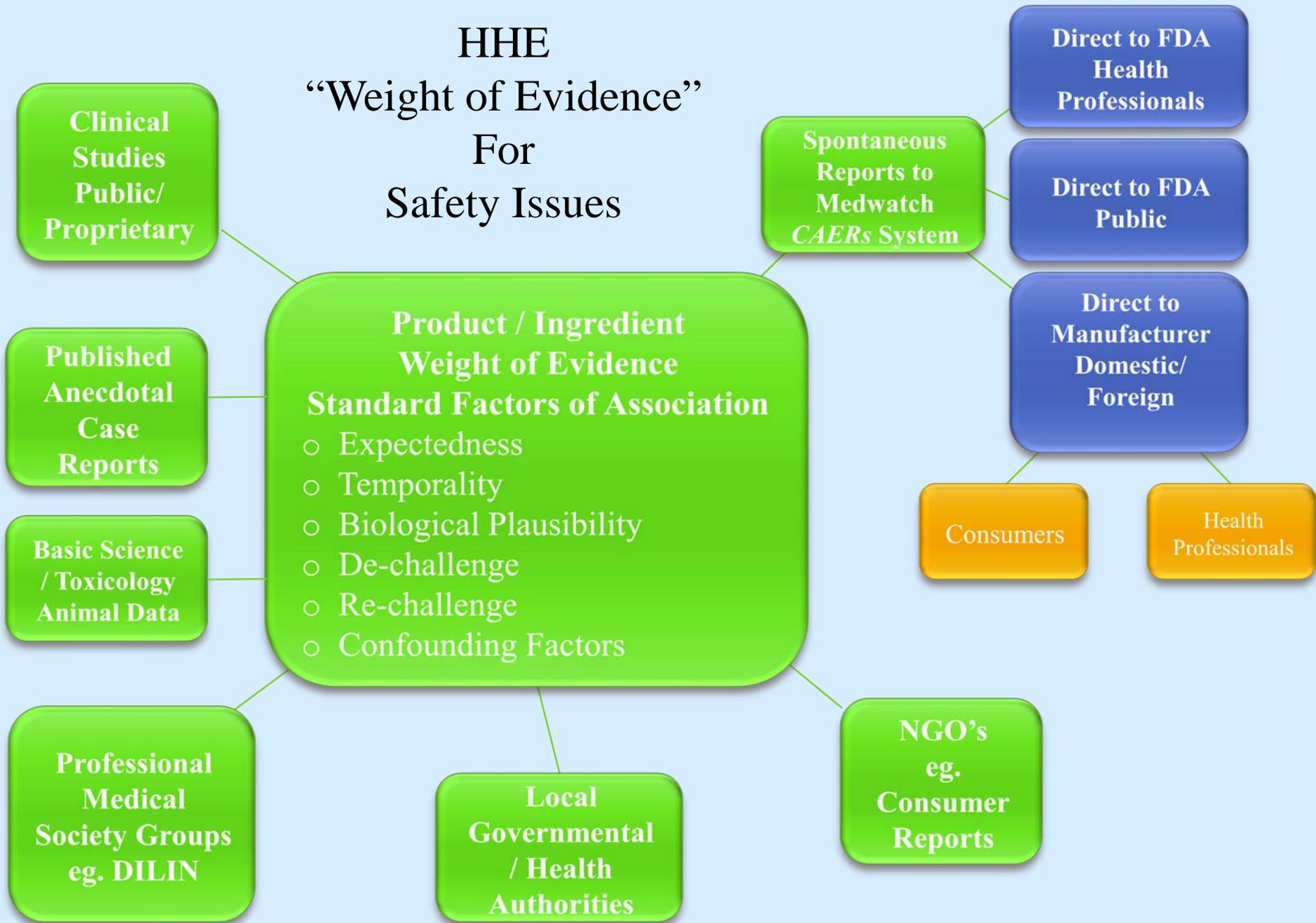
# WEIGHT OF EVIDENCE MODELING

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- ✘ Natural Product Health Hazard Evaluation (HHE)  
Process used to identify “unsafe” products
  - + Typically no single “silver bullet” of regulatory information
  - + Utilizes multiple systems of surveillance and assessment individualized for each issue
  - + Combines evidence based science with market data
  - + Maximally engages the manufacturer to participate in the assessment through sharing of corporate AE surveillance findings and science information
    - ✘ Confirming safety known’s
    - ✘ GMP and quality control consideration
    - ✘ Consumer experiences including sensitive surveillance monitoring from spontaneous reports

# HHE

## “Weight of Evidence” For Safety Issues



# THANK YOU!

***RKINGSTON@SAFETYCALL.COM***



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